

Ref No.: OTL/Secretarial/SE/2024-25/36

Date: July 19, 2024

To,

Bombay Stock Exchange Limited Phiroz Jeejeebhoy Towers, Dalal Street, Mumbai – 400023	National Stock Exchange of India Ltd., Plot No. C/1 'G' Block Bandra – Kurla Complex Bandra East, Mumbai 400051
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Ref: Scrip Code - BSE: 517536 | NSE: ONWARDTEC

Sub.: Press Release on Standalone and Consolidated Unaudited Financial Results of the Company for the Quarter ended June 30, 2024

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Press Release on Standalone and Consolidated Unaudited Financial Results of the Company for the Quarter ended June 30, 2024.

Kindly acknowledge the receipt of the same.

For Onward Technologies Limited

VINAV AGARWAL  Digitally signed by VINAV
AGARWAL
Date: 2024.07.19 16:36:05 +05'30'

Vinav Agarwal
Company Secretary & Compliance Officer
Membership No: A40751

Onward Technologies reported Q1FY25 revenue at ₹ 117.6 crore

- EBITDA at ₹11.7 crore, up 20.6% QoQ
- EBITDA margin at 9.9%, up 176 bps QoQ
- PAT at ₹ 7.1 crore, up 6.0% QoQ

Mumbai, India – July 19th, 2024: Onward Technologies Limited (BSE: 517536) (NSE: ONWARDTEC), a software outsourcing company, specializing in digital and ER&D services, announced today its financial results for the **First Quarter of FY25** ended on 30th June 2024.

Commenting on the results, Jigar Mehta, Managing Director, Onward Technologies, said, “In Q1FY25, we reported revenue of ₹ 117.6 crore, a marginal drop of 0.7% sequentially which was due to our complete exit from the ITS business. Despite this, our EBITDA margin improved by 176 bps on a QoQ basis to 9.9% driven by our continuous cost optimization efforts. We continue to see strong demand for our ER&D and Digital business. The deal pipeline is healthy across geographies we operate in. We are well positioned for future growth with streamlined focus on our core strengths. Our investments in building capabilities and offshore expansion have now started yielding positive outcomes, providing us strong levers to drive topline growth and profitability in coming years.”

Consolidated Financial Highlights for the Quarter Ended 30th June 2024

Particulars (in ₹ Crore)	Q1FY25	Q4FY24	QoQ Growth	Q1FY24	YoY Growth
Revenue from Operations	117.6	118.4	(0.7%)	119.6	(1.7%)
Other Income	1.8	2.8	(35.7%)	0.4	350.0%
Total Revenue	119.4	121.2	(1.5%)	120.0	(0.5%)
EBITDA	11.7	9.7	20.6%	16.7	(29.9%)
EBITDA Margin (%)	9.9%	8.2%	176 bps	13.9%	(400 bps)
Profit After Tax (PAT)	7.1	6.7	6.0%	10.8	(34.5%)
PAT Margin (%)	6.0%	5.7%	38 bps	9.1%	(303 bps)
EPS (₹) – Diluted	3.1	2.9	6.5%	4.8	(35.0%)

Note: In FY24, the Company had changed its accounting policy w.r.t. government grants, which were earlier included under ‘Other Income’, however from the current year such government grants are presented under ‘net of employee benefit expenses’ to showcase appropriate representation of financial statements. Accordingly, this change is applied retroactively to the previous year, does not affect the profit, earnings per share, or opening retained earnings as of April 1, 2023.

Key Highlights – Q1FY25

- EBITDA stood at ₹ 11.7 crore, reflecting a growth of 20.6% QoQ with EBITDA margin of 9.9% in Q1FY25.
- Continued to maintain momentum in its focused verticals in Q1FY25:
 - Industrial Equipment & Heavy Machinery (IE&HM) contributed 56% of consolidated revenues.
 - Transportation & Mobility (T&M) accounted for 37% of consolidated revenues.
 - Healthcare & Life Sciences (HCLS) contributed 6% of consolidated revenues.
- 11 clients now deliver more than \$1 Million in revenues on annualized basis.
- Top 25 clients contribute 84% of total revenues.
- Total headcount stood at 2,493 employees.

About Onward Technologies Limited

Onward Technologies (BSE: 517536) (NSE: ONWARDTEC) is a software outsourcing company specializing in digital and ER&D services. We help global OEMs improve speed to market, accelerate innovation, and maximize returns on their R&D investments. Headquartered in Mumbai, India, we are also an employer of choice driving positive change as a responsible corporate citizen. With over 2,493 employees across 12 offices in 6 countries and offshore development centers in India, we support multiple businesses in Transportation, Mobility, Industrial Products, Heavy Machinery and Healthcare verticals. For more information, please visit www.onwardgroup.com

For Further Information, Please Contact:

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